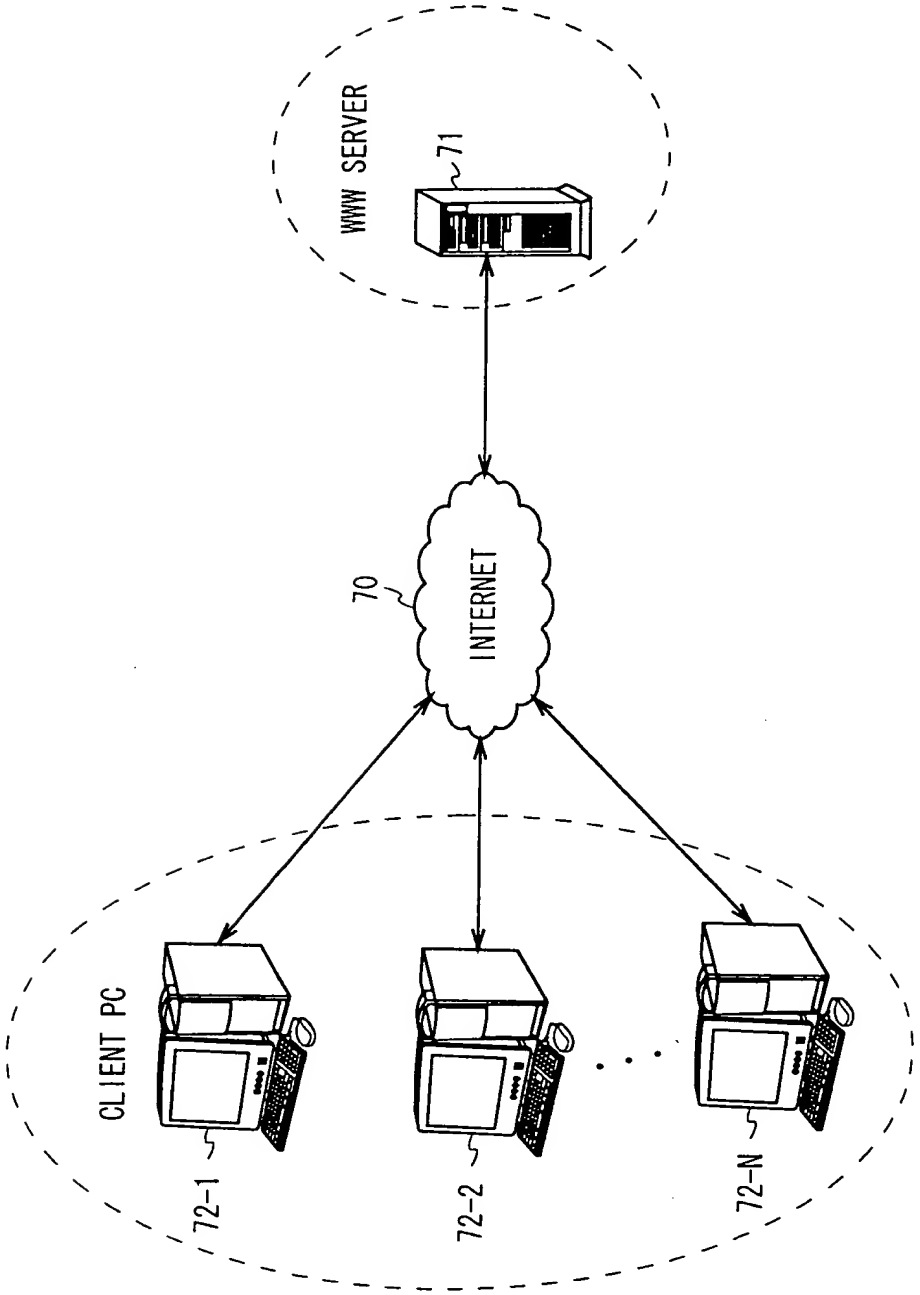

FIG. 1

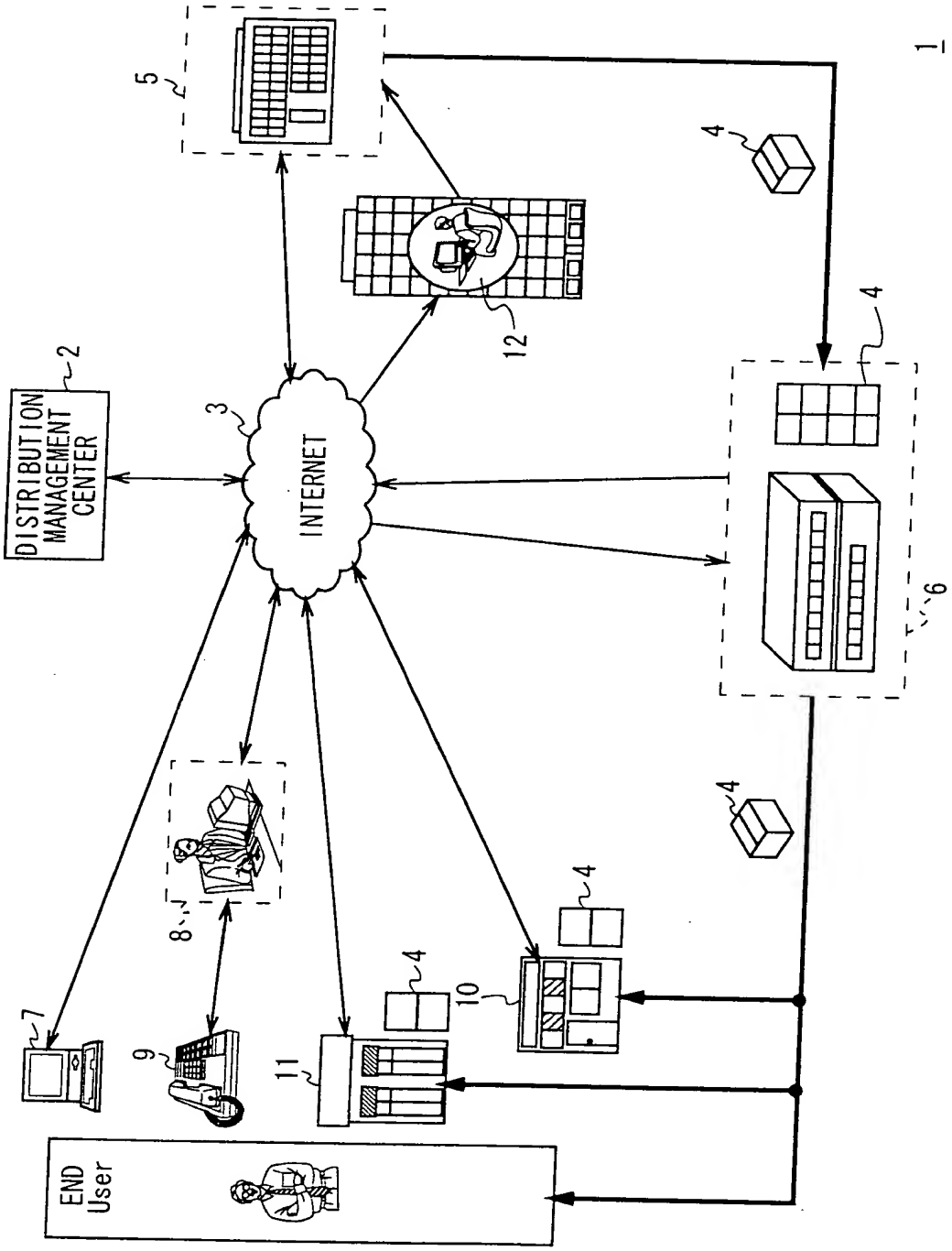
1
2
DISTRIBUTION MANAGEMENT CENTER
3
INTERNET
4
5
6
7
8
9
10
11
12
END User

FIG. 2

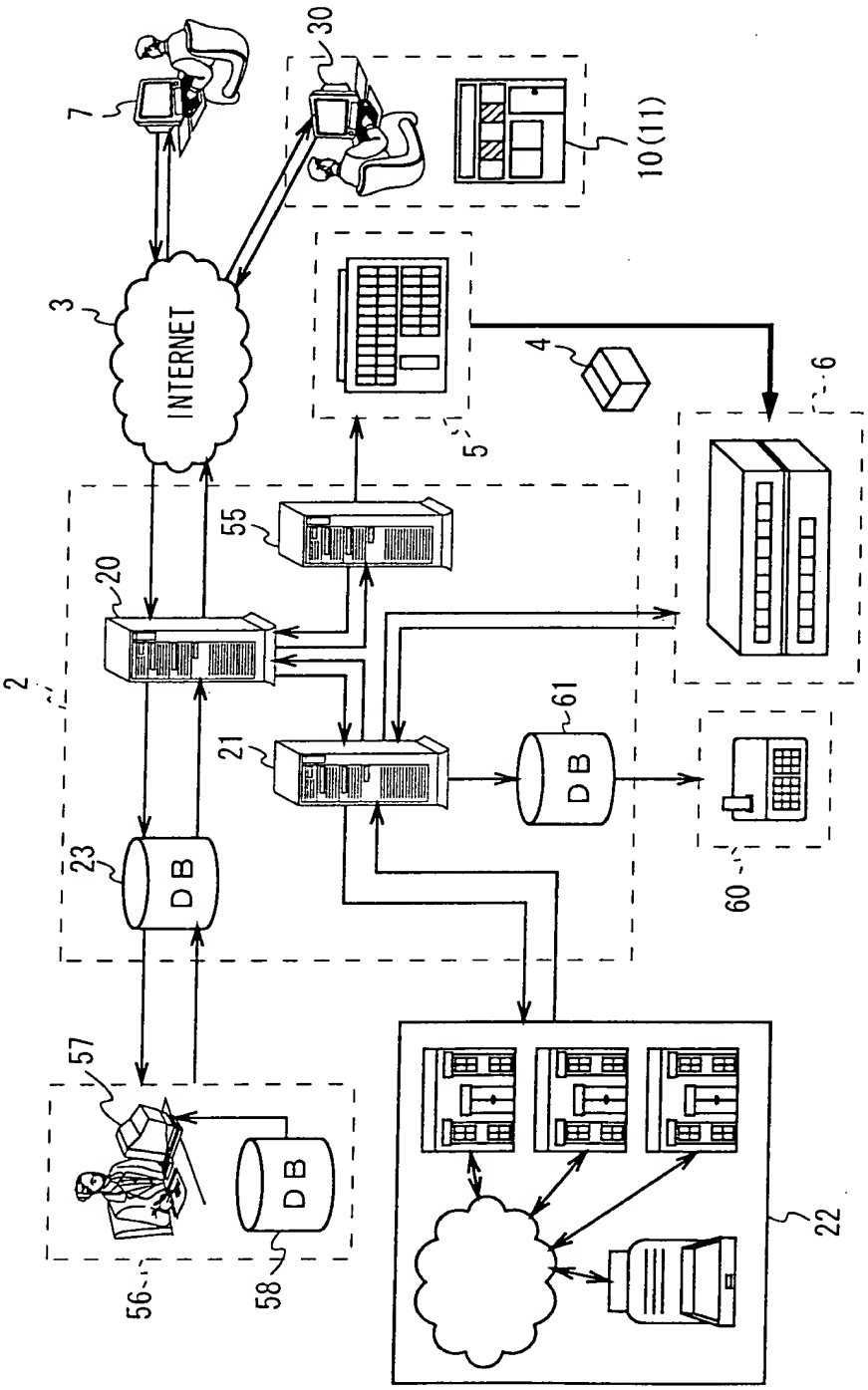

FIG. 3

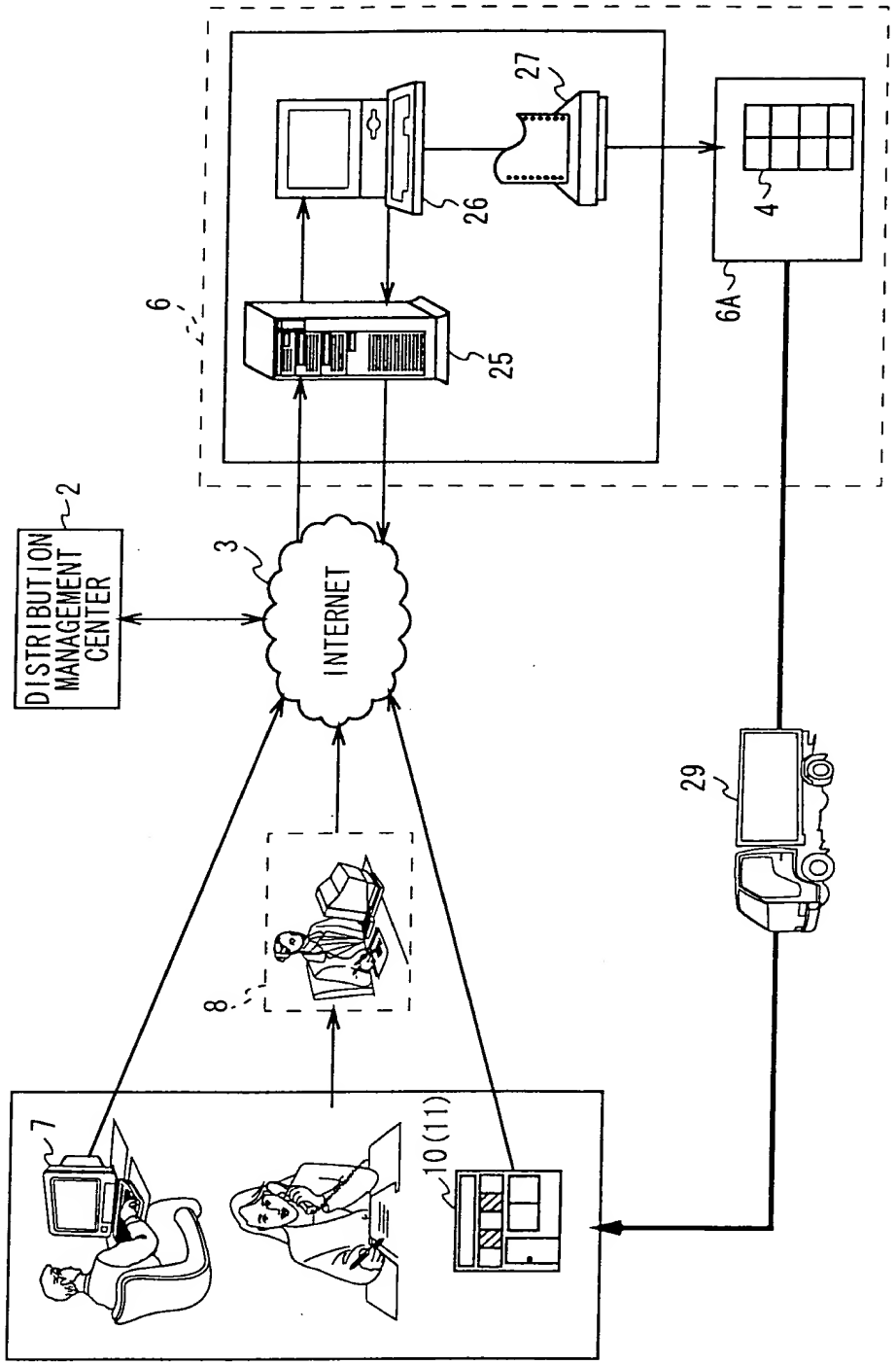
DISTRIBUTION MANAGEMENT CENTER
2
INTERNET
3
6
25
26
27
4
6A
29
8
7
10(11)

FIG. 4

T08020 "t2500360

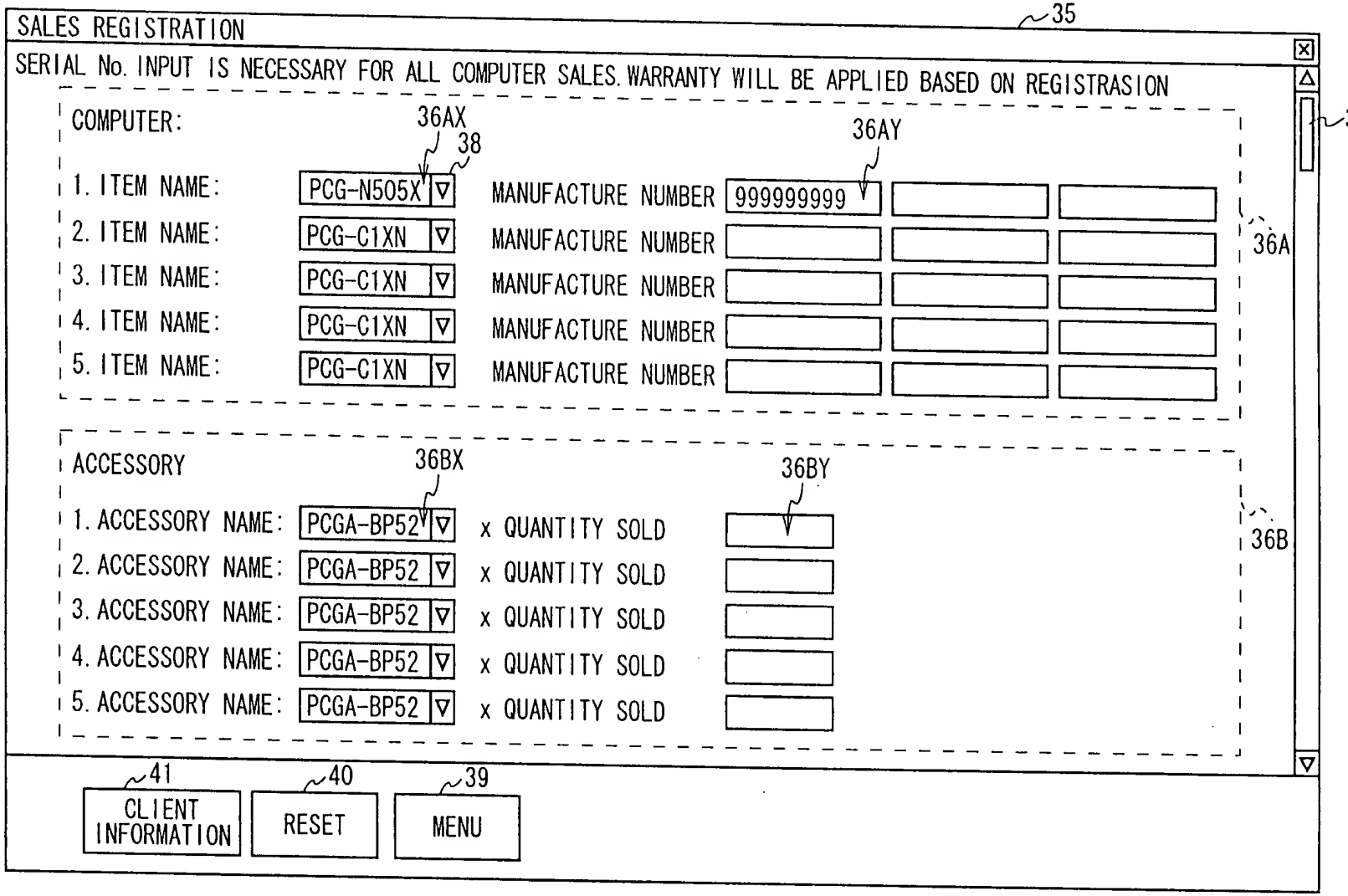

FIG. 5

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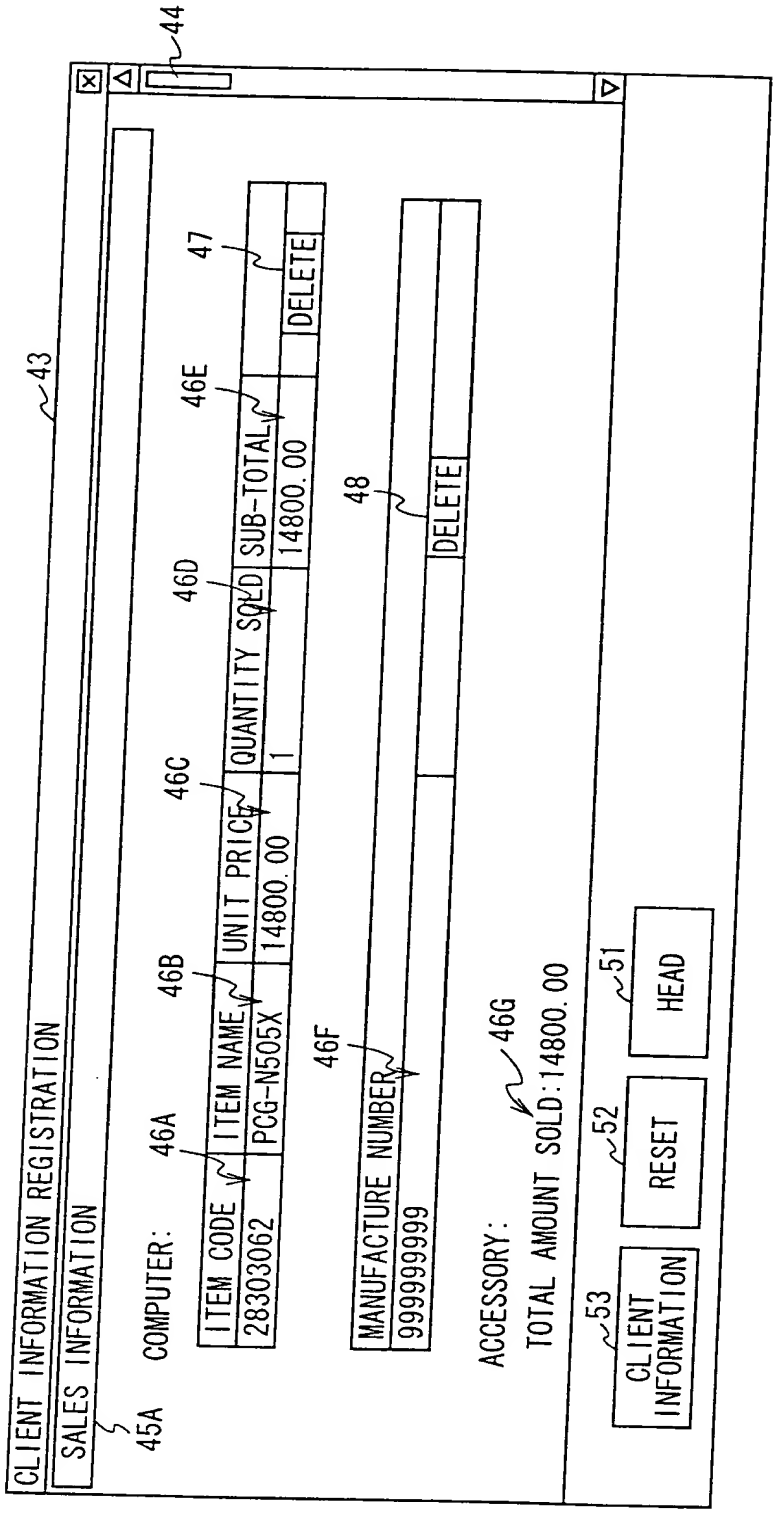
CLIENT INFORMATION REGISTRATION
SALES INFORMATION
45A
COMPUTER:
46A
46B
46C
46D
46E
47
ITEM CODE
ITEM NAME
UNIT PRICE
QUANTITY SOLD
SUB-TOTAL
28303062
PCG-N505X
14800.00
1
14800.00
DELETE
43
44
46F
48
MANUFACTURE NUMBER
999999999
DELETE
ACCESSORY:
46G
TOTAL AMOUNT SOLD:14800.00
53
CLIENT INFORMATION
52
RESET
51
HEAD

FIG. 6

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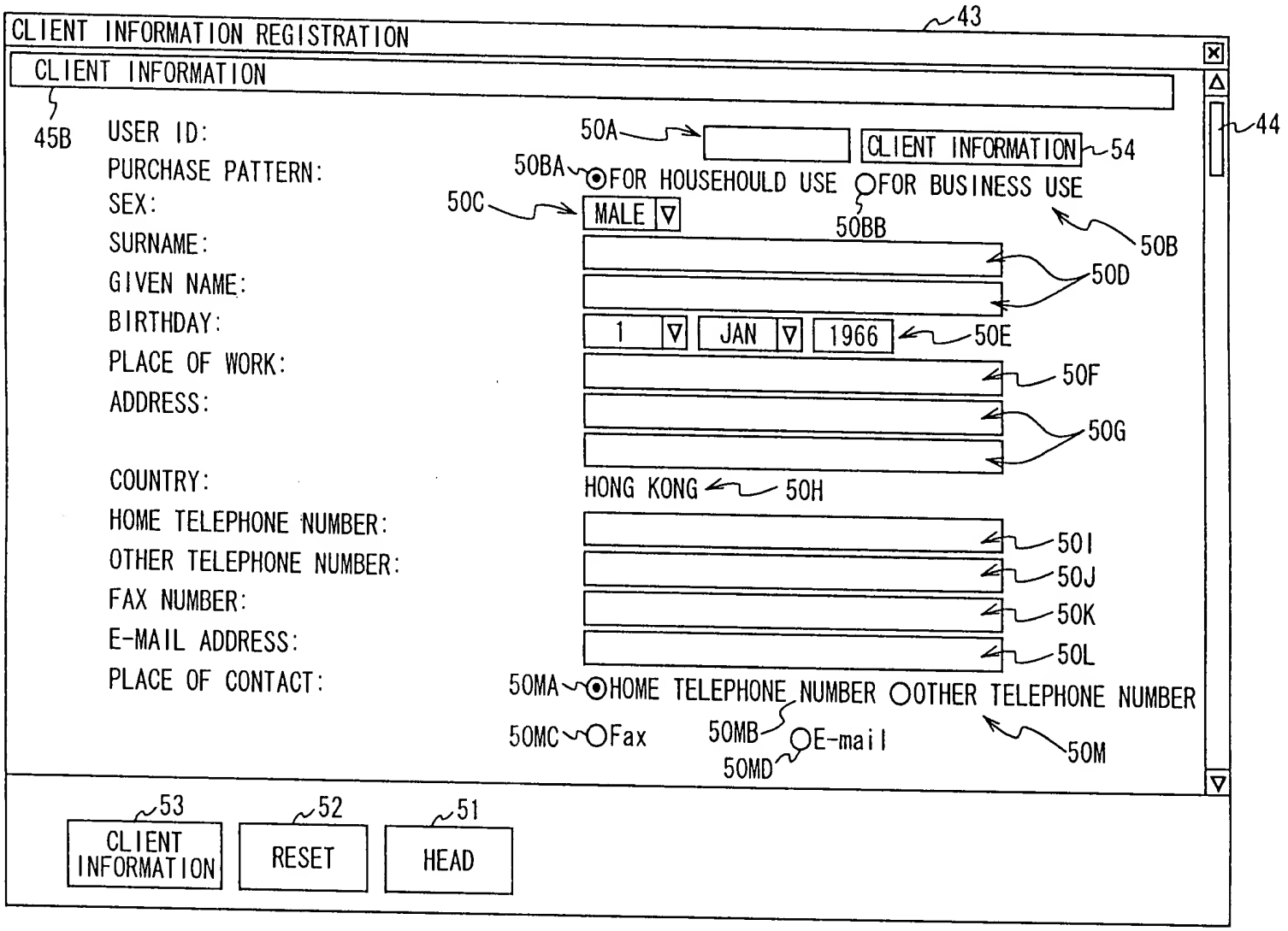

FIG. 7

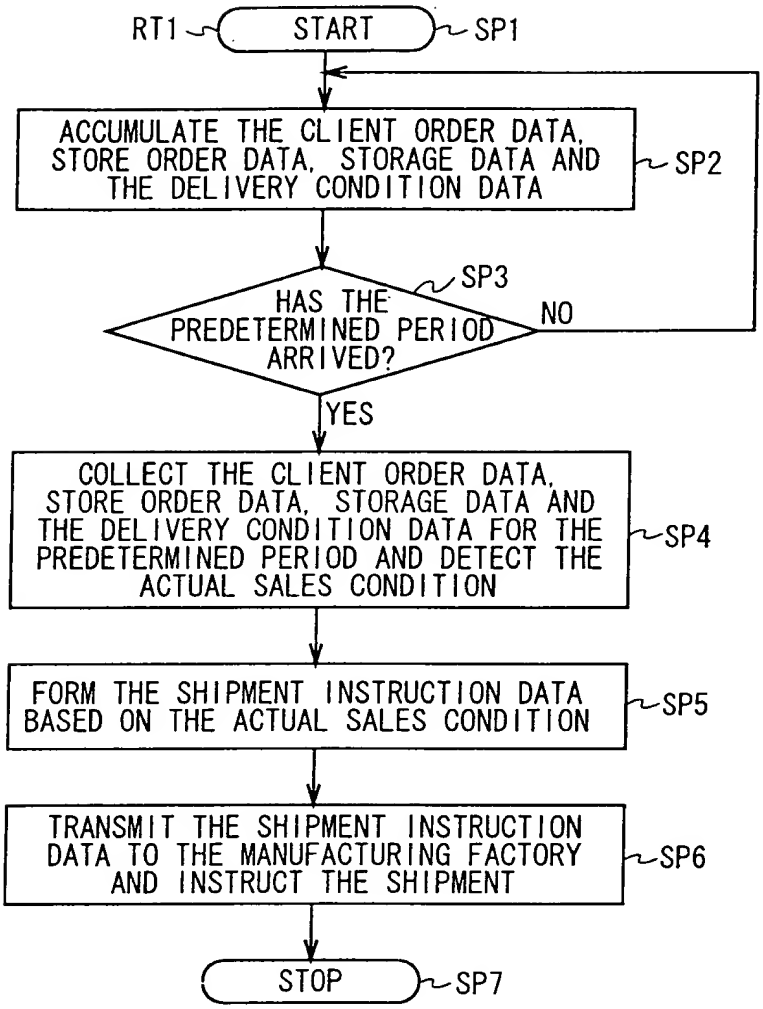
RT1
START
SP1
ACCUMULATE THE CLIENT ORDER DATA, STORE ORDER DATA, STORAGE DATA AND THE DELIVERY CONDITION DATA
SP2
SP3
HAS THE PREDETERMINED PERIOD ARRIVED?
NO
YES
COLLECT THE CLIENT ORDER DATA, STORE ORDER DATA, STORAGE DATA AND THE DELIVERY CONDITION DATA FOR THE PREDETERMINED PERIOD AND DETECT THE ACTUAL SALES CONDITION
SP4
FORM THE SHIPMENT INSTRUCTION DATA BASED ON THE ACTUAL SALES CONDITION
SP5
TRANSMIT THE SHIPMENT INSTRUCTION DATA TO THE MANUFACTURING FACTORY AND INSTRUCT THE SHIPMENT
SP6
STOP
SP7

FIG. 8

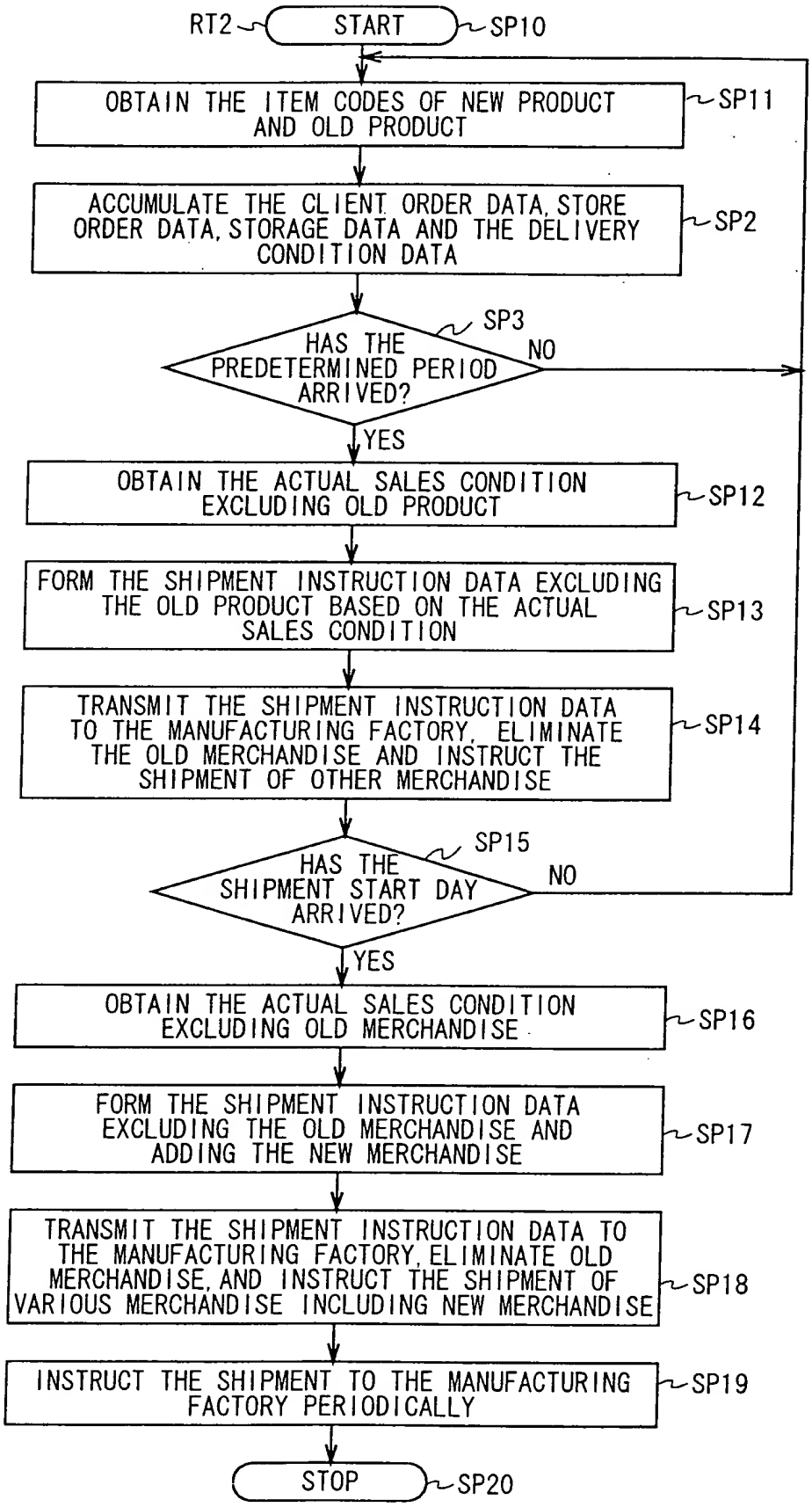
RT2
START
SP10
OBTAIN THE ITEM CODES OF NEW PRODUCT AND OLD PRODUCT
SP11
ACCUMULATE THE CLIENT ORDER DATA, STORE ORDER DATA, STORAGE DATA AND THE DELIVERY CONDITION DATA
SP2
SP3
HAS THE PREDETERMINED PERIOD ARRIVED?
NO
YES
OBTAIN THE ACTUAL SALES CONDITION EXCLUDING OLD PRODUCT
SP12
FORM THE SHIPMENT INSTRUCTION DATA EXCLUDING THE OLD PRODUCT BASED ON THE ACTUAL SALES CONDITION
SP13
TRANSMIT THE SHIPMENT INSTRUCTION DATA TO THE MANUFACTURING FACTORY, ELIMINATE THE OLD MERCHANDISE AND INSTRUCT THE SHIPMENT OF OTHER MERCHANDISE
SP14
SP15
HAS THE SHIPMENT START DAY ARRIVED?
NO
YES
OBTAIN THE ACTUAL SALES CONDITION EXCLUDING OLD MERCHANDISE
SP16
FORM THE SHIPMENT INSTRUCTION DATA EXCLUDING THE OLD MERCHANDISE AND ADDING THE NEW MERCHANDISE
SP17
TRANSMIT THE SHIPMENT INSTRUCTION DATA TO THE MANUFACTURING FACTORY, ELIMINATE OLD MERCHANDISE, AND INSTRUCT THE SHIPMENT OF VARIOUS MERCHANDISE INCLUDING NEW MERCHANDISE
SP18
INSTRUCT THE SHIPMENT TO THE MANUFACTURING FACTORY PERIODICALLY
SP19
STOP
SP20

FIG. 9

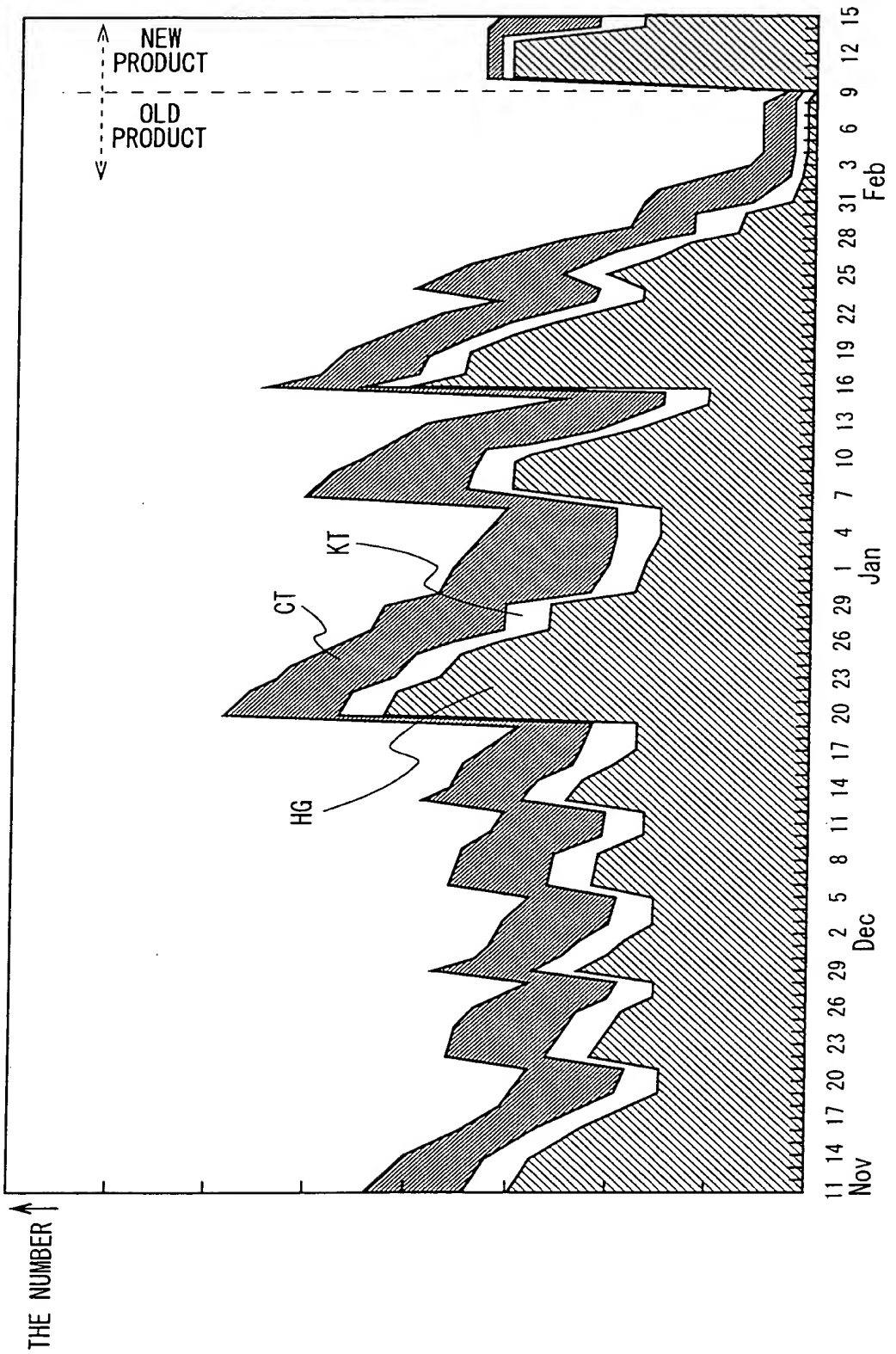
NEW PRODUCT
OLD PRODUCT
HG
CT
KT
THE NUMBER
11 14 17 20 23 26 29 2 5 8 11 14 17 20 23 26 29 1 4 7 10 13 16 19 22 25 28 31 3 6 9 12 15
Nov
Dec
Jan
Feb

FIG. 10

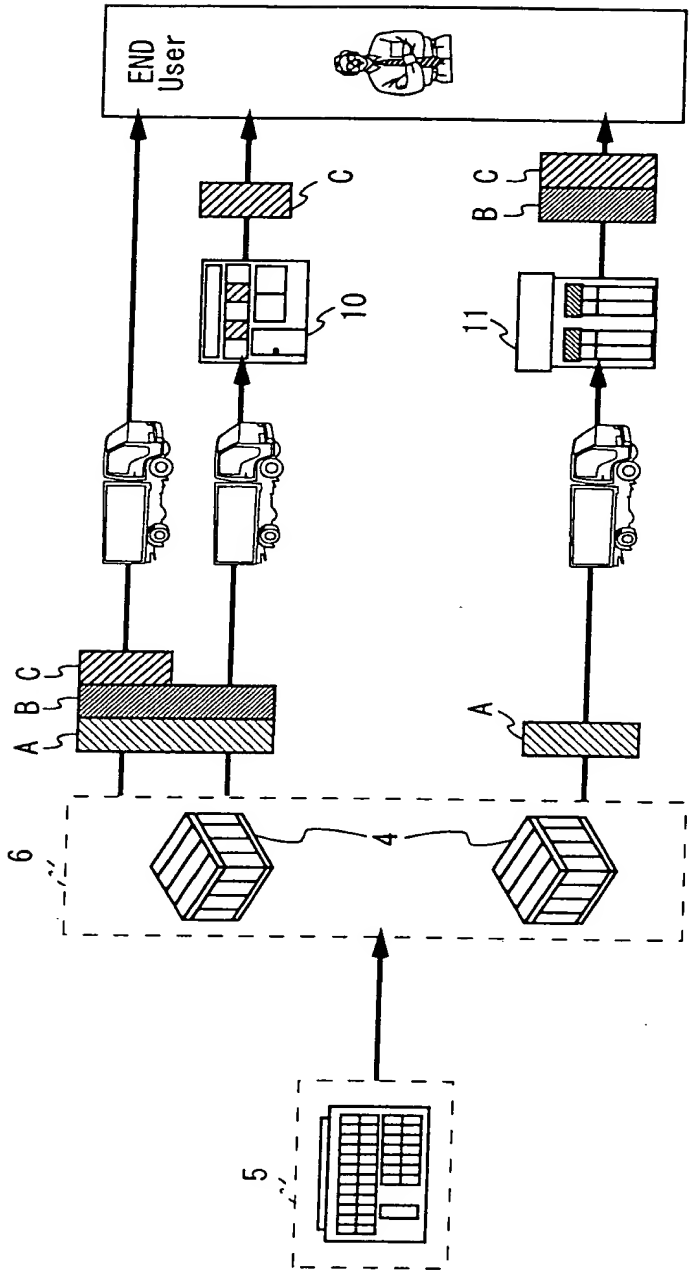

FIG. 11

TOSHED-hd5003860

66A ORDER NUMBER	66B SALES METHOD	66C ID/CODE	66D NAME OF CLIENT	66E TOTAL AMOUNT SOLD	66F DATE ORDERED	66G TIME ORDERED	65 CONDITION	66H DETAIL	66I CHANNEL
58927	CALL CENTER	○△△、□□	□△○ ○×	3,280.00	2000-02-03	17:34:08	PRELIMINARY CHECK OK	DETAIL	N.A.
59603	WEB		△○○ ×○	2,099.00	2000-02-06	23:20:58	PRELIMINARY CHECK OK	DETAIL	N.A.
60277	CALL CENTER	○×△、×□	□○○ ○□	3,780.00	2000-02-08	17:36:48	PRELIMINARY CHECK OK	DETAIL	N.A.
60951	WEB		×△○ ×□	3,990.00	2000-02-10	18:10:07	PRELIMINARY CHECK OK	DETAIL	N.A.
S28117	RETAIL STORE	hd002	○△○ ×△	14,800.00	2000-02-03	12:17:16	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28118	RETAIL STORE	hd002	○×□ □△	14,800.00	2000-02-03	12:20:03	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28119	RETAIL STORE	hd002	△○△ ×□	14,800.00	2000-02-03	12:22:31	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28120	RETAIL STORE	hd002	○□△ ○△	14,800.00	2000-02-03	12:25:06	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28121	RETAIL STORE	hd002	×□○ □△	14,800.00	2000-02-03	12:28:10	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28122	RETAIL STORE	hd012	△○○ ○□	14,800.00	2000-02-03	12:29:11	PRELIMINARY CHECK OK	DETAIL	CANCEL
S28223	DIRECT-SALES STORE	hs003	□○○ ×□	14,800.00	2000-02-03	12:31:18	PRELIMINARY CHECK OK	DETAIL	CANCEL

65IX

66JX

FIG. 12

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TOSOCO-#2500960

69A ITEM NAME	69B ITEM CODE	69C CENTER STOCK	69D DELIVERY COMPANY STOCK	69E TIME REGISTERED
CMD-C8(White)	59040392	2	2	11:50:13
CMT-ED2	14363677	2	2	11:50:13
CMT-EX1	14363777	2	2	11:50:13
CMT-MD1DX	PK000887	2	2	11:50:14
CMT-MD1DX	PK000938	2	0	11:50:14
CMT-SD1	PK000789	2	2	11:50:14
CMT-SD1	PK000894	2	2	11:50:13
CMT-VP1	14368277	2	2	11:50:13
D-EJ01	49217270	1	1	11:50:13
D-EJ915	49217670	2	2	11:50:13
DCR-PC100E	02004613	2	2	11:50:13
DCR-PC3E	02003213	4	4	11:50:13
DCR-TRV10E	02003613	4	4	11:50:13
DCR-TRV110E	48820713	2	2	11:50:13
DCR-TRV310E	48822913	2	2	11:50:13
DCR-TRV410E	48822413	2	2	11:50:13
DCR-TRV8E	02003913	3	2	11:50:13
DCR-TRV900E	02003013	2	2	11:50:13
DHC-MD373	14367277	2	2	11:50:13

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FIG. 13

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